

# 1 Noise Signals Value: Trading off marine 2 mammals and seismic survey information

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## 6 **Abstract**

7 This paper explores competition over the ocean as a sound transmission medium between marine  
8 mammals and oil exploration activities. Seismic surveying uses underwater sound transmission to increase  
9 information regarding the presence or absence of hydrocarbon resources and therefore lowers expected  
10 costs of subsequent exploratory drilling and reduces additional search costs. However, this surveying may  
11 interfere with marine mammals' use of the medium and reduce fitness amongst these populations by  
12 shifting behavior away from optimal feeding, migration, and reproduction patterns. Seasonally ice-covered  
13 Arctic waters temporally constrain seismic surveying opportunities, so that spatial planning over the  
14 transmission medium's use is required to mitigate environmental damages. We develop a spatially explicit  
15 model to examine these tradeoffs on the Western Greenlandic coast. We find that important changes in  
16 the surveying plans take place when whales are taken into consideration.

17  
18 **Keywords: Value of Information; seismic surveys; bowhead whale (*Balaena mysticetus*); oil exploration;**  
19 **spatial model.**

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21 **JEL codes: D83; Q35; Q53; Q57**

## 22 **1 Introduction**

23 The exploratory search for new oil and gas reservoirs in the face of increasing energy demand has  
24 pushed into increasingly marginal areas. Exploration reached the Arctic in the late 1960s, and now it is

25 pressing into one of the least hospitable of Arctic environments: off the coasts of Greenland. Geologists  
26 have speculated that large reserves exist in this area, although the amount is disputed (McGlade, 2012).  
27 Drilling for oil, however, is expensive, especially offshore, and in the Arctic even more so (Smith, 2007).  
28 Therefore oil companies would like to have a trustworthy estimate of the presence and volume of oil  
29 available in a location. Although a first estimate may be obtained from geologists, more reliable  
30 information can be obtained from seismic surveys (henceforth: survey).

31 Seismic surveys usually consist of a ship that pulls a series of air guns, cylinders that release a sound  
32 pulse in a timed manner under a fixed angle. The ship also pulls a number of recorders that record the echo  
33 of these sound pulses. The echo provides information that can be used to make more detailed inferences  
34 about the surface and geological composition of the seafloor and thus the presence of oil (Deffenbaugh,  
35 2002; Laws & Hedgeland, 2008).

36 In principle the development of seismic surveys created a win-win situation for both oil companies  
37 and the environment. The costs of a seismic survey are significantly lower than those of a drilling operation,  
38 and a survey reduces the probability of drilling in a dry spot (Pickering & Bickel, 2006). The environmental  
39 impacts and risks of a survey are generally lower than those associated with a drilling operation.

40 Despite the potential environmental advantages of surveys over drilling, surveys do have an  
41 environmental impact. Loud sounds may startle or scare fish and marine mammals, causing them to  
42 migrate, change feeding behavior, or move away. Such moves or migration costs them valuable energy and  
43 may reduce their fitness and probability of survival. In addition sound is an important communication  
44 mechanism for many marine mammals and fish, and the sounds of the survey may mask these  
45 communication messages (e.g. Di Iorio & Clark, 2010).

46 These effects become especially important if the effects are cumulative due to multiple surveys in a  
47 short time span near each other. In that case animals may have to migrate multiple times. Similarly, if  
48 surveys take place near mating grounds, masking the mating calls, the breeding grounds lose their function.  
49 In non-ice covered seas, temporal restrictions may be sufficient to separate such competing uses of the

50 ocean as a sound transmission medium. This is not possible, however, when the time window of  
51 opportunity for surveying must coincide with that of the migratory marine mammals or other seasonally  
52 constrained marine mammal behavior such as breeding. In such cases, careful spatial planning can be used  
53 to mitigate the effects.

54 The spatial planning of drilling operations and seismic surveys has interdependent prospects –a  
55 survey in one location will reveal information on neighboring locations. Academics have turned their  
56 attention to developing optimized spatial surveying plans at the behest of firms interested in resource  
57 extraction (Bickel & Smith, 2006; Martinelli, Eidsvik, & Hauge, 2013; Martinelli, Eidsvik, Hauge, & Førland,  
58 2011). Applications typically use Bayesian networks or Markov fields combined with dynamic programming  
59 or heuristic searches to select the best locations to maximize expected profits from drilling operations or  
60 surveys, as well as the best order (e.g. Bhattacharjya, Eidsvik, & Mukerji, 2010; Bickel & Smith, 2006;  
61 Martinelli, Eidsvik, & Hauge, 2013; Martinelli, Eidsvik, Hauge, & Førland, 2011). Incentives and efforts may  
62 differ due to strategic considerations based on the size of the leasehold and the regulatory framework;  
63 regulation mandating shared information can reduce redundant efforts, as could considering seismic noise  
64 impacts when determining lease size. We leave this discussion for subsequent work.

65 In addition, the literature of the effects of anthropogenic noise on marine species, and the effect of  
66 seismic surveys in particular, has been expanding (e.g. Gordon et al., 2003; Hildebrand, 2009; Nowacek,  
67 Thorne, Johnston, & Tyack, 2007; Southall et al., 2007c). To the best of our knowledge, however, there has  
68 not yet been an attempt to combine these two. In this paper we will formulate a model that optimizes the  
69 location of seismic surveys under environmental constraints. Our new contribution to the literature is  
70 therefore a model that allows explicit trade-offs between the value of information, as obtained from the  
71 surveys, and the protection of the environment.

72 We proceed as follows: in section two we will shortly review the literature on optimal searching for  
73 oil and the effects of seismic surveys on marine species. Section three presents the theoretical model, a

74 combination of an optimal search model and an ecological model. In section four we present a case study  
75 trading-off the value of information and whales. Finally, section five concludes.

76

## 77 **2 Literature review**

### 78 **2.1 Optimal search, value of information and more**

79 There are several concepts that try to capture the reduction of uncertainty and its value to decision  
80 makers. The two most frequently employed ones are Normalized Expected Reduction in Entropy, based on  
81 the entropy concept introduced by Shannon (1948) and the value of information (VOI) introduced by  
82 Schlaifer (1959). The advantage of the latter as opposed to the former is that VOI captures the explicit value  
83 of the information, whereas entropy merely describes the reduction in uncertainty (Bhattacharjya et al.,  
84 2010).

85 Bratvold, Bickel, and Lohne (2009) review the use of the VOI in the past and present. They conclude  
86 that even though it was introduced in the oil and gas industry in 1960 Grayson (1960) it remained unused  
87 and misunderstood until relatively recently. They also point to four important characteristics, introduced by  
88 Howard and Abbas (2016) that any information gathering (and by extension a survey) should be:

- 89 1. Observable
- 90 2. Relevant
- 91 3. Material
- 92 4. Economic

93 The first characteristic simply means that the test result can be registered. The second characteristic  
94 implies that the survey has the capability to change our prior estimates. The third characteristic goes a step  
95 further; not only should the survey be able to change our prior beliefs, but such a change should also have

96 an effect on the actions undertaken. The final characteristic simply implies that the costs of the survey  
97 should not outweigh the benefits.

98 If a decision maker is neutral, the value of information is defined as the expected value with  
99 information minus the expected value without information. In case the decision maker is not risk neutral,  
100 additional adjustments have to be made to account for the risk-changes and a utility function of the  
101 decision maker has to be modeled explicitly.

102 When the decision maker is neutral the VOI is relatively straightforward to calculate for a single  
103 survey using Bayes' rule, provided one has information on prior probabilities, prospect value and the  
104 accuracy of the survey. However, the calculation of the VOI becomes increasingly difficult if multiple  
105 prospects are to be surveyed, especially in the presence of budget constraints, spatial correlation or  
106 sequential decision making.

107 The literature addressing these issues is relatively recent, and mainly addresses drilling, rather than  
108 surveys. However, mathematically speaking, the problems are closely related. For example Pickering and  
109 Bickel (2006) show how the VOI of seismic information depends on the presence of a budget constraint  
110 regarding the number of wells that can be drilled. Initially, the VOI of a seismic survey goes up because  
111 drilling locations can be chosen with more precision. As the budget increases, however, the VOI goes down  
112 again as all locations will be drilled anyway. Additionally, the climatic conditions of the Arctic add a  
113 temporal constraint on the number of drilling operations or surveys that can be executed in any given  
114 season. The time investment of seismic surveying is therefore higher than in other locations. This should  
115 push VOI up in the same way as a budget constraint.

116 Bickel and Smith (2006) formulate a sequential model of drilling decisions where pairwise conditional  
117 probabilities are available. They use these pairwise conditional probabilities to formulate a joint probability  
118 distribution over all prospects. They then use this joint probability function to solve the optimal drilling  
119 path using dynamic programming.

120           Bhattacharjya et al. (2010) develop a spatial model where the prior probabilities are correlated  
121 through a Markov field. They formulate an algorithm to calculate the VOI of an experiment and use it to  
122 explore its properties in the presence of spatial correlation. They show that if the decision maker can  
123 survey all locations, the VOI increases if the correlation becomes stronger, and if the accuracy of a test goes  
124 up. If the decision maker is budget constrained in his tests, however, the VOI may decrease with an  
125 increasing spatial correlation. In addition, the VOI may be higher for a budget constrained decision maker  
126 than for a non-constrained decision maker.

127           A similar model is constructed by Martinelli et al. (2011), to explore drilling prospects in the North  
128 Sea. However, rather than a Markov field they use a Bayesian network to represent the conditional  
129 dependence between prospects. They characterize the optimal drilling locations, depending on a budget  
130 constraint. In a later paper (Martinelli et al., 2013) they extend the model to consider sequential decision  
131 making. Because the model is too large to solve by dynamic programming they use a forward-looking  
132 algorithm and compare it with a myopic search. They show that such a forward-looking search strategy  
133 combined with a Bayesian network improves search strategies and produces search strategies that are very  
134 different from myopic searches. A forward-looking algorithm takes the effect that possible results have on  
135 the future search path into account. This is similar, but not the same, as modeling the cumulative effect of  
136 seismic surveys on marine mammals.

## 137 **2.2 The effect of seismic surveys on marine mammals**

138           Gordon et al. (2003) classify the effects of anthropogenic noise, and of seismic surveys in particular,  
139 on marine mammals in three types:

- 140           • Physical effects
- 141           • Perceptual effects (masking)
- 142           • Behavioral effects

143 Physical effects are direct effects on the animals, such as tissue damage and hearing loss. Perceptual effects  
144 are effects that are caused by changed perceptions such as the masking of sounds by noise. Behavioral  
145 effects are changes in behavior by the sounds, such as startle reactions, diving or switching between  
146 behavior types (Gordon et al., 2003).

147 Directly measuring the effects of seismic surveys in a controlled experiment is typically infeasible and  
148 possibly unethical. Therefore the effects of surveys must typically be inferred from observational field  
149 studies, modeling, and extrapolation from either a few captive individuals or other species (Gordon et al.,  
150 2003; Southall et al., 2007c). Potential effects are therefore often highly uncertain and there are large gaps  
151 in the data that are available, historically, currently, and most probably in the future.

152 There is no direct evidence of physical effects of seismic surveys on marine mammals, but dynamite  
153 shockwaves are known to damage tissue and can even be lethal. However, as Gordon et al. (2003) point  
154 out, seismic surveys are unlikely to have such effects because the rising time (the time it takes for the signal  
155 to reach its maximum) is longer. The most prominent worry in terms of physical damage from seismic  
156 surveys is probably hearing loss, either permanently, referred to as “permanent threshold shifts” (PTS) or  
157 temporary, known as temporary threshold shifts (TTS). These are measured by the combination of the  
158 sound level at the source (sound pressure level) and the level at the receiver (exposure level). Again there is  
159 no direct evidence, but using models, data from captive animals, terrestrial species and threshold levels in  
160 humans, Southall et al. (2007b) report PTS criteria: 230 dB (decibel) re: 1  $\mu$ Pa (microPascal) as sound  
161 pressure level for cetaceans, and 198 dB re: 1  $\mu$ Pa for sound exposure.<sup>1</sup> For TTS criteria the sound pressure  
162 and exposure levels have to be lowered with six and 15 dB, respectively. Johnson et al. (2007) report the  
163 effects of a commercial seismic survey on gray whales. The company aimed for sound exposure levels for  
164 feeding gray whales of 163 dB or less, in order to not disturb them at all. The original planned survey

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<sup>1</sup>Sound is essentially differences in pressure over time. Its loudness is measured in decibel (dB), a logarithmic scale that expresses the ratio between the pressure caused by the sound source and the reference level pressure. In air the reference level is 20  $\mu$ Pa (Fahy, 2001), in fluids the reference level is 1  $\mu$ Pa. Sound pressure level is the level emitted at the source, exposure level is the level received. Because sound loses energy with distance, exposure levels are lower than the level emitted at the source. The height of the sound is its frequency and expressed in Hertz (Hz.)

165 included 28 airguns with a volume of 3090 in<sup>3</sup>, however after a calibration of the resulting distance that  
166 they would need to stay away from the feeding area, they decided to reduce the number of guns by half.  
167 The final survey included 14 airguns with a volume of 1640 in<sup>3</sup> and had sound pulses > 180 dB re: 1 μPa for  
168 distances <565 m. This indicates that direct damage is mainly an issue in close proximity to the survey, but  
169 less so further away. Longer distances are required however for no disturbing. The final configuration  
170 allowed to approach feeding gray whales up to 4 km (Johnson et al., 2007)

171 The second main issue is the potential masking of signals of marine mammals. Marine mammals use  
172 sound for a variety of purposes, among others echolocation and communication. Recently, there has been  
173 anecdotal evidence that sonar causes certain whales to strand, but the mechanism is unclear (Southall et  
174 al., 2007c). The masking of signals would mainly be a problem if it would result in reduced fitness of the  
175 individuals. This is, of course, a question that is difficult to answer. Moreover, the evidence of how the  
176 animals respond to masking is mixed. It is certainly clear that the frequency of surveys and the ones used  
177 by baleen whales (such as the blue whale) overlap. Di Iorio and Clark (2010) found that blue whales  
178 increase their vocalization rate most likely to compensate for the masking. However, reactions such as no  
179 changes or cessation of singing have also been observed (e.g. Castellote, Clark, & Lammers, 2012; Madsen,  
180 Møhl, Nielsen, & Wahlberg, 2002)

181 The final issue is that of behavioral changes. These changes are among the most variable ones and  
182 therefore the net effects on fitness and survival are rather uncertain. In addition, behavioral effects are  
183 very much dependent on the current activity (Southall et al., 2007c). In general whales seem to try to avoid  
184 loud noises but the range where effects are observed depends very much on the species. Gordon et al.  
185 (2003) report ranges of more than 20 km for bowhead whales, 24 km for Gray whales, but only 3 km for  
186 Humpback whales. Other behavioral changes include increased diving or surfacing, course changes and  
187 behavior type change (e.g. from feeding to fleeing). Table 1 gives a general overview of the sensitivity of  
188 broad species groups to seismic surveys

189 **Table 1: Sensitivity of groups marine mammals to seismic surveys**

Species group	Criteria for injury (Sound pressure level in dB)	Sensitivity in behavioral disturbance
Low-Frequency Cetaceans (e.g. Baleen whales)	230 dB	Moderate responses
Mid-Frequency Cetaceans (e.g. Toothed whales, Dolphins)	230 dB	Minor responses
High-Frequency Cetaceans (e.g. Porpoises)	230 dB	Unknown
Pinnipeds (e.g. seals)	218 dB	Minor responses

190 [Data summarized from Southall et al. \(2007a, 2007b\). Frequency refers to the communication frequency spectrum of the species.](#)

## 191 **3 Theoretical model**

### 192 **3.1 Preliminaries**

193 Consider a set  $N$  of cells in a marine area, denoted  $i$ . For each cell  $i \in N$  there is a random binary  
 194 variable  $X_i$  that denotes oil presence (1) or absence (0). The realization of  $X_i$  is known only after drilling,  
 195 but the decision maker attaches a prior probability  $p_i(X_i=1)$  to each cell  $i \in N$  that oil can be found there.  
 196 Let us denote the net value of the reserve in cell  $i$  as  $v_i$ , that is,  $v_i$  is the value of the reserve, should oil be  
 197 found at  $i$ . It includes the extraction costs, as well as recoverable volume and expected price. Should an oil  
 198 company decide to execute an explorative drill in cell  $i$  immediately the expected payoff  $\pi_i$  is:

$$\pi_i = p_i(X_i = 1)v_i - c^d$$

199 where we assume that the costs of drilling  $c^d$  is equal in all cells.

200 Similarly, each cell  $i \in N$  has a quality of habitat  $H_i$ . In principle  $H_i$  is species and time specific, but for  
 201 now we will only consider a single species.

### 202 **3.2 Seismic survey model**

203 Based on the previous assumptions each cell has a prior value  $\pi_i$ . A seismic survey in cell  $i$  would  
 204 reduce some of the uncertainty, and would result in an updated probability, depending on the results of  
 205 the survey. The outcome of the test, however, is not completely conclusive either and can be thought of as

206 another random binary variable  $Y_i$  where  $Y_i = 1$  is a positive, and  $Y_i = 0$  a negative result. In principle  $v_i$  can  
207 be updated as well, but for now we consider  $v_i$  to be fixed.

208 If the decision maker is risk-neutral the value of the information of the survey in cell  $i$  is equal to the  
209 updated expected payoff minus the prior expected payoff. The updated expected payoff is calculated using  
210 Bayes rule and depends on the precision of the test. Let  $p(Y_i = \{0,1\})$  denote the probability of a negative  
211 (positive) test result at  $i$ , and  $p(X_i = \{0,1\}|Y_i = \{0,1\})$ , the conditional or posterior probability, that oil is  
212 absent (present) in  $i$  if the test result is negative (positive). In that case the benefit of the survey  $W_i$  within  
213 cell  $i$  is:

$$W_i = p(y_i = 1) \max\left(\left(p(x_i = 1|y_i = 1)v_i - c^d\right), 0\right) + \\ p(y_i = 0) \max\left(\left(p(x_i = 1|y_i = 0)v_i - c^d\right), 0\right) - \pi_i$$

214 This is the value of information (VOI) in the literature as discussed above. It depends on a) the  
215 posterior probabilities that oil is present in case of a positive result ( $p(x_i = 1|y_i = 1)$ ) and the probability  
216 of its presence despite a negative test result ( $p(x_i = 1|y_i = 0)$ ), b) the general probabilities of getting a  
217 positive  $p(y_i = 1)$  or negative  $p(y_i = 0)$  test result, and c) the prior value of that cell ( $\pi_i$ ). If the separate  
218  $X_i$  are correlated, some or all cells in  $N$  may have updated posterior probabilities as well, and  $W_i$  is  
219 potentially larger. A risk-neutral decision maker is then interested in maximizing the total net value of the  
220 surveys, that is, a risk-neutral decision maker will want to maximize:

$$Z = \sum_{i \in N} (W_i - c_s),$$

221 where  $c_s$  are the costs of the individual surveys, which are considered equal across cells. This maximization  
222 may be subject to constraints on budget and the impact on wildlife.

### 223 3.3 The biological model

224 The biological model builds on the work of Hof and Bevers (1998) and the extensions in Groeneveld  
225 (2004); Punt, Groeneveld, Van Ierland, and Stel (2009). As stated each cell is characterized by a habitat  
226 suitability  $H_i$  where  $0 \leq H_i \leq 1$ , with 0 indicating no presence possible, and 1 a perfect quality. However, in

227 addition to being suitable for a species, individuals of that species must also be able to reach a cell.  
 228 Assuming random dispersal of the species and defining  $r_{ij}$  as the probability that cell  $i$  and  $j$  are connected,  
 229 we calculate the probability that individuals reach cell  $i$  from cell  $j$  as  $r_{ij}H_j$ . The complement of this  
 230 probability is the probability that individuals do not reach cell  $i$  originating from  $j$ . By multiplying this  
 231 complement over all  $j \in N \setminus i$  we find the probability that cell  $i$  is not reached from any cell. The probability  
 232  $Q_i$  that cell  $i$  is reached is again the complement of that and can therefore be calculated as:

$$Q_i = 1 - \left( \prod (1 - r_{ij}H_j) \right) \quad \forall i.$$

233 However, instead of evaluating this form we follow Hof and Bevers (1998) and replace this equation  
 234 with a linear approximation in the form of two equations:

$$Q_i \leq \sum d_{ij}H_j \quad \forall i \in N,$$

$$Q_i \leq H_i \quad \forall i \in N.$$

235 We then choose  $d_{ij}$  to approximate  $r_{ij}$  as closely as possible. Denoting the potential maximum number of  
 236 individuals in a cell (when both  $H_i$  and  $Q_i$  are 1) as  $n_i$  the amount of individuals in cell  $i$ ,  $A_i$ , can be calculated  
 237 as:

$$A_i = Q_i \times n_i \quad \forall i \in N.$$

### 238 3.4 Integrating both models

239 As a first-order approximation we assume that the habitat quality  $H_i$  of cell  $i$  drops to 0 when a  
 240 seismic survey is carried out. This does not just affect the cell where the survey is carried out, but  
 241 potentially also any connected cells, as their  $Q_j$  drops, depending on which factor is limiting for them:  
 242 habitat quality or connectivity.

243 To mitigate the effect of seismic surveys we consider several policy options. One policy puts a  
 244 minimum on the total number of individuals that should survive. That is, the policy maker maximizes:

$\max Z$  subject to

$$A^{tot} \leq \sum_{i \in N} A_i.$$

245 In this scenario, the policy maker does not care about the location of the species but just about its survival.  
246 The number  $A^{tot}$  in that case is likely to be a number of species that constitutes a viable population given  
247 current consumptive and non-consumptive uses.

248 A policy maker may also care about the location of species, for example because of tourism or  
249 hunting possibilities. In that case a more spatially explicit policy is required. We do not explicitly model  
250 preferences for sites, but mimic such a policy by specifying minimum numbers of individuals in the  
251 individual cells:

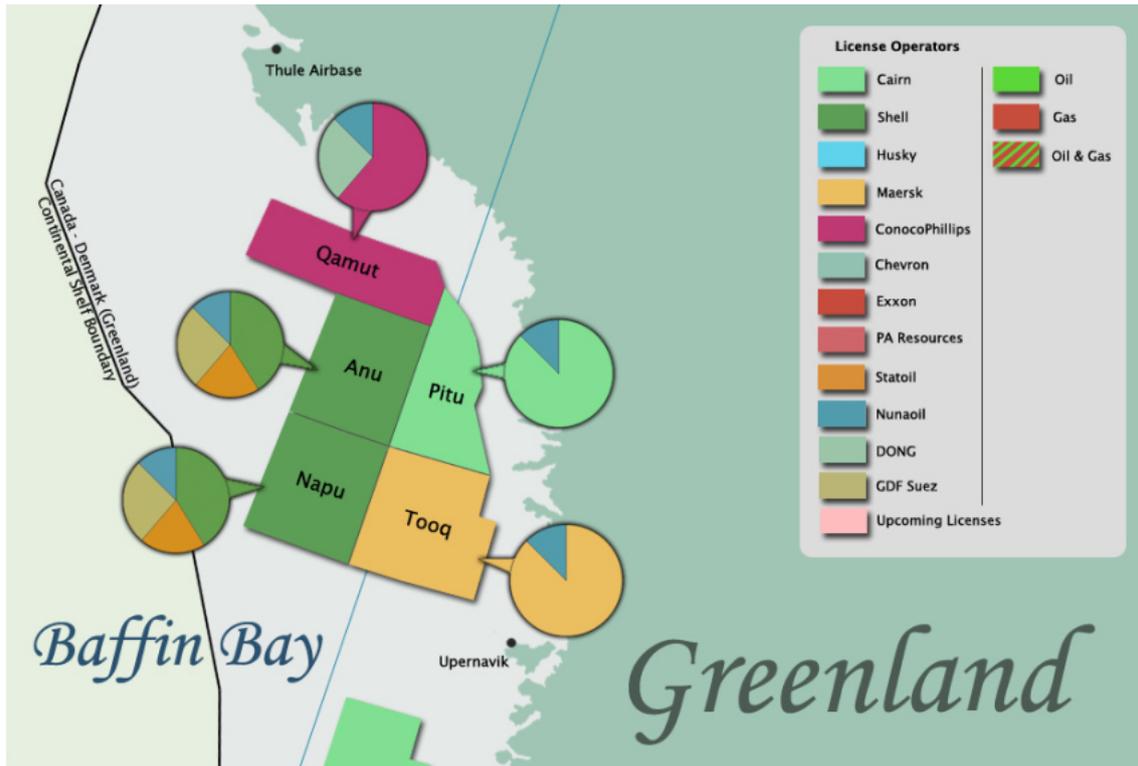
$$\max Z \text{ subject to}$$

$$A_i^{min} \leq A_i \quad \forall i \in N.$$

252 Note that the latter formulation is a general one; if  $A_i^{min}$  is set to 0 for all cells there is no restriction.

## 253 **4 A simple illustration**

254 We parameterize the model with plausible best guesses from the literatures on hydrocarbon  
255 extraction and marine mammal abundance in Baffin Bay, Greenland. We use the bowhead whale (*Balaena*  
256 *mysticetus*) as indicator species as it is thought to be vulnerable to seismic surveys and has been identified  
257 as a species of concern for earlier seismic surveys in this area (Wisniewska et al., 2014). In addition this  
258 species is hunted in very small amounts by the native population of Greenland. We test the result's  
259 sensitivity to parameter choice in an appendix.



260

261 Figure 1: Oil licenses in Baffin Bay, Greenland. Picture by Jared Allen. Source:  
 262 <https://arcticecon.wordpress.com/2012/01/28/cairn-spreads-out-the-risk-farms-out-shares-to-statoil/>

263 Figure 1 shows a picture of Baffin Bay, an area where potentially oil is located and several firms have  
 264 obtained exploration licenses. Still, to do a seismic survey in one of the blocks the firms have to get  
 265 permission from the government and carry out an environmental impact assessment (Mineral Licence and  
 266 Safety Authority, 2015). We abstract from the firms' motives and assume that the government of  
 267 Greenland plans these surveys. Table 1 shows the assumed parameter values for the different regions, and  
 268 the results of the population model when no seismic survey takes place. In addition we assume that  $d_{ij}$   
 269  $=0.35$  whenever  $i$  and  $j$  share a border (diagonals are not included). We also assume that the bowhead  
 270 whales cannot move out of the 5 areas.

271 Table 2: Assumed parameter values

	Qamut	Anu	Pitu	Napu	Tooq
Oil parameters					
$p(X_i = 1)$	0.65	0.5	0.5	0.3	0.3
$v_i$ (Million \$)	150	200	100	100	300
$c_d$ (Million \$)	50	50	50	50	50
$c_s$ (Million \$)	5	5	5	5	5

$p(X_i = 1   Y_i=1)$	0.8	0.8	0.8	0.8	0.8
$p(X_i = 0   Y_i=0)$	0.9	0.9	0.9	0.9	0.9
Biological parameters					
$H_i$	0.4	0.6	0.9	0.4	1
$n_i$	450	600	600	500	500
$A_i$	180	360	540	200	403

272 The assumed prior probabilities are (variations) taken from (Schenk, 2010) for the Northern and Southern part of West  
273 Greenland. Expected  $v_i$  are chosen to be comparable to the net values of a small sized fields from (Martinelli et al., 2011). The  
274 costs for an exploratory well are taken from (Martinelli et al., 2011) and increased by 150% to account for more difficult  
275 circumstances in Greenland compared to the North Sea. Costs for the survey are those quoted by Pickering and Waggoner (2006)  
276 for a 4d survey in the Norwegian sector of the North Sea. Habitat suitability for the bowhead whales from Aquamaps.org  
277 Kaschner (2013). The parameter values  $n_i$  have been calibrated such that the total abundance matches half of the estimated  
278 stock in Greenland from Frasier et al. (2015)

279 We present three sets of outcomes: one where there is no attention paid to the whales, one where  
280 the policy maker sets a restriction of keeping 80% of the total number of whales in the area and one where  
281 the policy maker wishes to keep 80% of the whales in Pitu and 90% in Tooq, but does not place further  
282 restrictions. The rationale behind these scenarios is that the multiple use values of the whales are tied to  
283 their proximity to the shore, both for consumptive and non-consumptive anthropogenic values. Biodiversity  
284 alone, on the other hand, would not require the presence of the whales in a given location; migration is not  
285 problematic if equally suitable habitat is available. The solutions are presented in Table 3.

286  
287

288 **Table 3: Results from the three scenarios**

	Qamut	Anu	Pitu	Napu	Tooq	Totals
<b>Scenario</b>						
<b>No restrictions</b>						
Survey (yes/no)	No	Yes	Yes	Yes	Yes	4
Net Benefits (M\$)	0	2.5	12.5	23.5	11.5	50
$A_i$	63	0	0	0	0	63
<b>Total population</b>						
Survey (yes/no)	No	No	No	Yes	No	1
Net Benefits (M\$)	0	0	0	23.5	0	23.5
$A_i$	180	360	540	0	333	1413
<b>Spatial restriction</b>						
Survey (yes/no)	No	Yes	No	No	No	1
Net Benefits (M\$)	0	2.5	0	0	0	2.5

$A_i$	180	0	483	200	403	1266
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289  
 290 Looking at the solutions we see significant differences between the scenarios. The first thing to note  
 291 is that in some cases it does not even pay to survey certain areas. Even though the test is quite precise, the  
 292 amount of information gained from the survey is so small, or the prospect so attractive, that it would be  
 293 explored anyway. This is the case for example in Qamut, that has a relatively high probability of containing  
 294 oil but has a relatively small net value and therefore extra information gained by surveying it is not worth  
 295 the cost. We also see that the value of information does not necessarily increase with the net value of the  
 296 reserve. The value of information for Napu is higher than that for Tooq even though they have the same  
 297 probability of hitting oil. The reason is the different prior decisions: without further information Napu  
 298 would not be drilled whereas Tooq would. The effect of the no restriction policy on the whales is that the  
 299 surveyed area becomes inhabitable. In Qamut, which is not surveyed, the population is reduced due to the  
 300 negative spill-over on habitat quality, but it is not completely wiped out.

301 Putting a 80% restriction on the total population alters the solution drastically. Now it is almost  
 302 impossible to carry out a survey at all. The main reason is that the threshold is so high. Exploring only Napu  
 303 keeps the number of whales just above the threshold, even when the effects of that in Tooq are included.  
 304 Therefore in this scenario, a single survey is the optimal solution.

305 Putting restrictions on the populations in Pitu and Tooq also reduces the number of surveys by three.  
 306 Again only a single survey is possible, but now it is only Anu that can be surveyed. The knock-on effect on  
 307 the population in Tooq when surveying Napu is too large to allow surveys. The spatial restriction makes the  
 308 decision where to survey less flexible, even though the restriction is much lighter in terms of total number  
 309 of whales that needs to be preserved. However, this scenario makes it all the more clear that if the value of  
 310 the whales is also dependent on their location, much more care needs to be taken when planning the  
 311 surveys.

## 312 5 Discussion and conclusion

313 From our example it is clear that space matters. The fact that whales move implies that just  
314 considering the local effect of seismic surveys is not enough; the effect in a larger area has to be  
315 considered. This is especially true if the whales are more valuable in certain locations than in others, as is  
316 implicitly assumed if we apply spatial restrictions in our model. What is a whale worth? That is a question  
317 that cannot be answered by this model, and it much depends on whom you ask, and when. However, it is  
318 clear that placing restrictions on when and where the surveys take place puts an implicit value on them.

319 An additional reason to place a large emphasis on spatial planning in this area is that the time  
320 window in which surveys and other economic activity can be carried out is limited (see e.g. Halpin and  
321 Cleary (2014)). Due to this limited time frame, seismic surveys will typically have to be carried out at  
322 approximately the same time. Although the modeling of underwater sound has progressed significantly  
323 over the years, cumulative effects are not well captured yet (Wisniewska et al., 2014).

324 The model above can be criticized for its simplicity, but is not meant as actual policy advice. Rather it  
325 demonstrates the potential and possibilities for spatial planning that is so urgently needed in this area. The  
326 model can easily be extended both on the biological and economic side. From the biological side, the  
327 response functions can be improved; from the economic side we could consider budget or environmental  
328 constraints on drilling and spatial correlation between surveyed areas. The latter will most probably  
329 increase the value of information in certain areas, and by extension also the implicit value of the whales  
330 should their presence prevent surveys. In contrast, it would decrease the value of information in other  
331 areas and if these areas are valuable whale habitat then the improvement of geological models may  
332 actually constitute a win-win situation. It would contribute valuable information for oil exploration and  
333 leave more whale habitat intact.

334 A related issue is that of private information of the surveys. As shown in the map of Baffin Bay the  
335 exploration blocks are in the hands of several oil firms. If these do not share their information every firm  
336 has to do its own survey. However, as this information is valuable, the firms have every incentive to keep

337 the information private, thus exacerbating the problem of multiple surveys in the same area having  
338 cumulative effects. In part this may be solved by requiring the data to be public, but this would reduce the  
339 value of the information and the incentives to survey in the first place. The value of private seismic  
340 information and the tension with requiring that information to be public is perfectly illustrated by the court  
341 case of Geophysical Service Incorporated (GSI) versus several public institutions in Canada, which it claims  
342 have infringed GSI's copyright (e.g. [http://business.financialpost.com/news/energy/canadas-top-oil-firms-  
343 governments-grabbed-seismic-data-property-geophysical-services-inc-claims](http://business.financialpost.com/news/energy/canadas-top-oil-firms-governments-grabbed-seismic-data-property-geophysical-services-inc-claims)). There might even be  
344 strategic incentives to do extra surveys in an area to misinform or credibly threaten competition. We leave  
345 this area for future research.

346 In any case, it should be clear that the spatial dimension is pivotal when making decisions about  
347 seismic surveys, in order to make clear trade-offs and find the value of the noise.

348

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## 459 **Appendix 1: Sensitivity analysis of parameters**

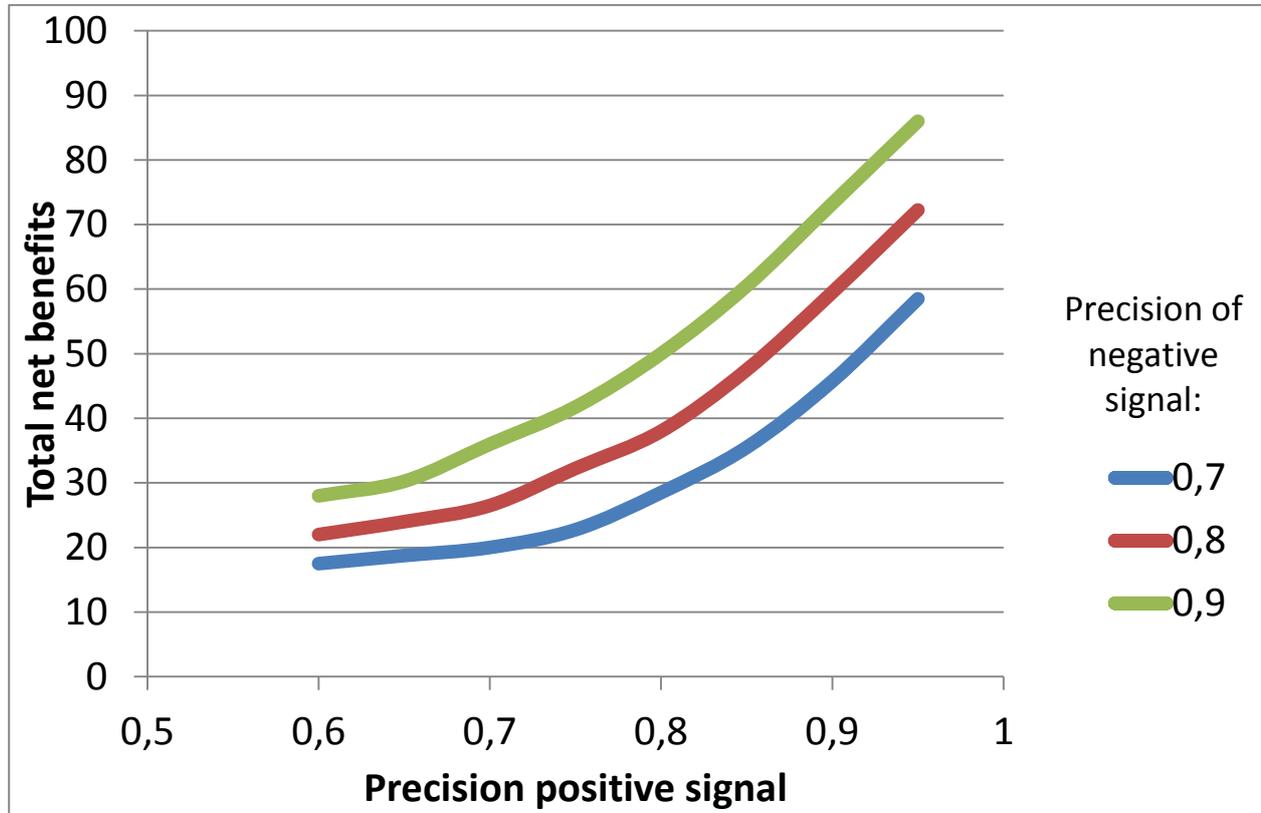
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461 We present a number of alternative outcomes for relevant scenarios under different parameter  
 462 values. We show the effect of the survey precision net benefits in the economic scenario, and the effect of  
 463 the connectivity parameter on the outcomes in the population and spatial restriction scenarios.

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## Varying the precision of the survey



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Figure 2: Net benefits of the surveys in the economic scenario as a function of the precision of the positive signal ( $p(X_i = 1 | Y_i = 1)$ ) and the precision of the negative signal  $p(X_i = 0 | Y_i = 0)$ . The kinks in the line represent additional cells that are surveyed.

471

## Varying the connectivity between cells ( $d_{ij}$ ) in the spatial scenario

473 Note that varying the  $d_{ij}$  also alters the original population, so the results cannot directly be compared. We  
474 still show the results to clarify the effect of this parameter. The restrictions are still relative, e.g. 80% of the  
475 total population that would have existed if  $d_{ij}=0.2$  and no surveys take place.

476

$d_{ij}=0.2$						
Total population						
Survey (yes/no)	No	No	No	No	No	0
Net Benefits (M\$)	0	0	0	0	0	0
$A_i$	171	276	348	200	230	1225
Spatial restriction						
Survey (yes/no)	No	No	No	No	No	0
Net Benefits (M\$)	0	0	0	0	0	0
$A_i$	171	276	348	200	230	1225
$d_{ij}=0.5$						

Total population						
Survey (yes/no)	No	No	No	Yes	No	1
Net Benefits (M\$)	0	0	0	23.5	0	0
$A_i$	180	360	540	0	475	1555
Spatial restriction						
Survey (yes/no)	No	Yes	No	Yes	No	2
Net Benefits (M\$)	0	2.5	0	23.5	0	0
$A_i$	180	0	540	0	475	1195